Costa Mesa, California

Annual Financial Report

For the Years Ended December 31, 2018 and 2017



ORAFF 05.23.2019

Orange County Coastkeeper For the Years Ended December 31, 2018 and 2017

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of the Orange County Coastkeeper Costa Mesa, California

Report on the Financial Statements

We have audited the accompanying financial statements of the Orange County Coastkeeper (Organization), which comprises the statements of financial position as of December 31, 2018 and 2017, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

To the Board of Directors of the Orange County Coastkeeper Costa Mesa, California Page 2

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Organization as of December 31, 2018 and 2017, and the changes in its net assets, its functional expenses, and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Santa Ana, California April 30, 2019



FINANCIALSTATEMENTS

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Orange County Coastkeeper Statements of Financial Position December 31, 2018 and 2017

ASSETS		2018	2017
Current assets:			
Cash and cash equivalents (note 2)	\$	2,184,999	\$ 908,369
Accounts receivables		4,415	32,882
Contributions receivable		-	6,000
Grants receivable		96,243	18,524
Contracts receivable		-	73,138
Prepaids and deposits		8,050	8,050
Total current assets		2,293,707	1,046,963
Non-current assets:			
Property and equipment, net (note 3)		411,027	410,838
Total non-current assets		411,027	410,838
Total assets	\$	2,704,734	\$ 1,457,801
LIABILITIES AND			
NET ASSETS	\sim		
Liabilities:			
Current liabilities:			
Accounts and other payables	s	494,303	\$ 88,242
Accrued vacation payable		19,714	10,641
Total current liabilities		514,017	98,883
Total liabilities	_	514,017	98,883
Net assets:			
Without donor restrictions		1,848,245	1,049,930
With donor restrictions (note 4)		342,472	308,988
Total net assets		2,190,717	1,358,918
Total liabilities and net assets	\$		\$ 1,457,801

Orange County Coastkeeper Statement of Activities For the Year Ended December 31, 2018

				2018	
		thout Donor estrictions	Res	th Donor strictions note 4)	Total
Support and other revenue:					
Contributions, gifts and grants:					
Program service revenue	\$	2,155,691	\$	613,331	\$ 2,769,022
Direct public support		474,531		98,401	572,932
Governmental grants		436		68,490	68,926
Fundraising events, net (note 5)		102,439		-	102,439
Other revenue		5,229		-	5,229
Investment earnings		293		_	 293
Total support and other revenue		2,738,619		780,222	3,518,841
Net assets released from restrictions (note 4)		746,738	<u> </u>	(746,738)	 -
Total revenue		3,485,357	<u> </u>	33,484	 3,518,841
Program expenses:		0	*		
Education		352,619		-	352,619
Sustainability	0	137,953		-	137,953
Advocacy		415,029		-	415,029
Restoration		126,498		-	126,498
Enforcement		1,367,512		-	1,367,512
Special projects		80,987			 80,987
Total program expenses		2,480,598			 2,480,598
Supporting services:					
Management and general		143,103		_	143,103
Fundraising		63,341		-	63,341
Total supporting services		206,444		-	206,444
Total expenses		2,687,042		_	2,687,042
Change in net assets		798,315		33,484	831,799
Net Assets:					
Beginning of year		1,049,930		308,988	 1,358,918
End of year	\$	1,848,245	\$	342,472	\$ 2,190,717

Orange County Coastkeeper Statement of Activities (Continued) For the Year Ended December 31, 2017

Support and other revenue: Support and support and other revenue: Support and support and support and support and support and other revenue: Support and support and support and other revenue: Support and support					2017	
Contributions, gifts and grants: Program service revenue \$ 718,891 \$ 305,409 \$ 1,024,300 Direct public support 80,372 409,883 490,255 Governmental grants 76,998 69,679 146,677 Fundraising events, net (note 5) 99,561 - 99,561 Other revenue 1,280 - 373 Investment earnings 373 - 373 Total support and other revenue 977,475 784,971 1,762,446 Net assets released from restrictions (note 4) 675,392 (675,392) - Total revenue 1,652,867 109,579 1,762,446 Net assets released from restrictions (note 4) 675,392 (675,392) - Education 323,494 - 323,494 Sustainability 100,775 100,775 100,775 Advocacy 310,831 - 313,831 Restoration 130,461 - 673,799 Special projects 43,370 - 43,370 <t< th=""><th></th><th></th><th colspan="2">Without Donor Restrictions</th><th>Total</th></t<>			Without Donor Restrictions		Total	
Program service revenue \$ 718,891 \$ 305,409 \$ 1,024,300 Direct public support 80,372 409,883 490,255 Governmental grants 76,998 69,679 146,677 Fundraising events, net (note 5) 99,561 - 99,561 Other revenue 1,280 - 1,280 Investment earnings 373 - 373 Total support and other revenue 977,475 784,971 1,762,446 Net assets released from restrictions (note 4) 675,392 (675,392) - Total revenue 1,652,867 109,579 1,762,446 Program expenses 2 109,579 1,762,446 Program expenses 334,944 - 323,494 Sustainability 100,775 - 100,775 Advocacy 310,831 - 310,831 Restoration 133,461 - 130,461 Enforcement 673,799 - 673,799 Special projects 43,370 - 1,582,730 <tr< th=""><th>Support and other revenue:</th><th></th><th></th><th></th><th></th><th></th></tr<>	Support and other revenue:					
Direct public support 80,372 409,883 490,255 Governmental grants 76,998 69,679 146,677 Fundraising events, net (note 5) 99,561 - 99,561 Other revenue 1,280 - 1,280 Investment earnings 373 - 373 Total support and other revenue 977,475 784,971 1,762,446 Net assets released from restrictions (note 4) 675,392 (675,392) - Total revenue 1,652,867 109,579 1,762,446 Program expenses: 2 100,775 1,762,446 Pudication 323,494 - 323,494 Sustainability 100,775 - 100,775 Advocacy 310,831 - 310,831 Restoration 130,461 - 130,461 Enforcement 673,799 - 673,799 Special projects 43,370 - 43,370 Total program expenses 1,582,730 - 1,582,730 Suppo	Contributions, gifts and grants:					
Governmental grants 76,998 69,679 146,677 Fundraising events, net (note 5) 99,561 - 99,561 Other revenue 1,280 - 373 Investment earnings 373 - 373 Total support and other revenue 977,475 784,971 1,762,446 Net assets released from restrictions (note 4) 675,392 (675,392) - Total revenue 1,652,867 109,579 1,762,446 Program expenses: 2 4 - 323,494 Sustainability 100,775 - 100,775 Advocacy 310,831 - 130,461 Enforcement 673,799 - 673,799 Special projects 43,370 - 43,370 Total program expenses 1,582,730 - 1,582,730 Supporting services: 1 - 47,445 Total supporting services 170,374 - 170,374 Total expenses 1,753,104 - 1,753,104	Program service revenue	\$	718,891	\$	305,409	\$ 1,024,300
Fundraising events, net (note 5) 99,561 - 99,561 Other revenue 1,280 - 1,280 Investment earnings 373 - 373 Total support and other revenue 977,475 784,971 1,762,446 Net assets released from restrictions (note 4) 675,392 (675,392) - Total revenue 1,652,867 109,579 1,762,446 Program expenses: *** *** *** 109,579 1,762,446 Program expenses: *** *** 100,775 - 100,775 - 100,775 - 100,775 - 100,775 - 100,775 - 100,775 - 100,775 - 100,775 - 100,775 - 100,775 - 100,775 - 100,775 - 100,775 - 100,775 - 130,461 - 130,461 - 130,461 - 130,461 - 130,461 - 1,582,799 - 673,799 - 673,799 <td></td> <td></td> <td>,</td> <td></td> <td></td> <td></td>			,			
Other revenue 1,280 - 1,280 Investment earnings 373 - 373 Total support and other revenue 977,475 784,971 1,762,446 Net assets released from restrictions (note 4) 675,392 (675,392) - Total revenue 1,652,867 109,579 1,762,446 Program expenses: 2 4 1,762,446 Education 1,652,867 109,579 1,762,446 Sustainability 100,775 100,775 100,775 100,775 100,775 Advocacy 310,831 1 310,831 1 310,831 1 310,831 1 310,461 1 130,461 1 130,461 1 130,461 1 130,461 1 130,461 1 130,461 1 1,582,730 4 3,370 4 3,370 4 3,370 4 3,370 4 3,370 4 4,745 4 7,745 4 7,745 4 7,745 4 7,745 4 <td><u> </u></td> <td></td> <td></td> <td></td> <td>69,679</td> <td></td>	<u> </u>				69,679	
Investment earnings 373 - 373 Total support and other revenue 977,475 784,971 1,762,446 Net assets released from restrictions (note 4) 675,392 (675,392) - Total revenue 1,652,867 109,579 1,762,446 Program expenses: - - - Education \$23,494 - 323,494 Sustainability 100,775 - 100,775 Advocacy 310,831 - 310,831 Restoration 130,461 - 130,461 Enforcement 673,799 - 673,799 Special projects 43,370 - 43,370 Total program expenses 1,582,730 - 1,582,730 Supporting services: - 47,745 - 47,745 Total supporting services 170,374 - 170,374 Total expenses 1,753,104 - 1,753,104 Change in net assets (100,237) 109,579 9,342 Po	9 , ,				-	
Total support and other revenue 977,475 784,971 1,762,446 Net assets released from restrictions (note 4) 675,392 (675,392) - Total revenue 1,652,867 109,579 1,762,446 Program expenses: Education 323,494 - 323,494 Sustainability 100,775 - 100,775 Advocacy 310,831 - 310,831 Restoration 130,461 - 130,461 Enforcement 673,799 - 673,799 Special projects 43,370 - 43,370 Total program expenses 1,582,730 - 1,582,730 Supporting services: Management and general 122,629 - 122,629 Fundraising 47,745 - 47,745 Total supporting services 170,374 - 170,374 Total expenses 1,753,104 - 1,753,104 Change in net assets (100,237) 109,579 9,342					-	
Net assets released from restrictions (note 4) 675,392 (675,392) - Total revenue 1,652,867 109,579 1,762,446 Program expenses: Education \$23,494 - 323,494 Sustainability \$00,775 - 100,775 Advocacy 310,831 - 310,831 Restoration 130,461 - 130,461 Enforcement 673,799 - 673,799 Special projects 43,370 - 43,370 Total program expenses 1,582,730 - 1,582,730 Supporting services: 2 - 1,22,629 Fundraising 47,745 - 47,745 Total supporting services 170,374 - 170,374 Total expenses 1,753,104 - 1,753,104 Change in net assets (100,237) 109,579 9,342 Net Assets: 8 1,150,167 199,409 1,349,576	Investment earnings		373			 373
Total revenue 1,652,867 109,579 1,762,446 Program expenses: Education 323,494 - 323,494 Sustainability 100,775 - 100,775 Advocacy 310,831 - 310,831 Restoration 130,461 - 130,461 Enforcement 673,799 - 673,799 Special projects 43,370 - 43,370 Total program expenses 1,582,730 - 1,582,730 Supporting services: - 122,629 - 122,629 Fundraising 47,745 - 47,745 Total supporting services 170,374 - 170,374 Total expenses 1,753,104 - 1,753,104 Change in net assets (100,237) 109,579 9,342 Seginning of year 1,150,167 199,409 1,349,576	Total support and other revenue		977,475		784,971	1,762,446
Program expenses: Education 323,494 - 323,494 Sustainability 100,775 - 100,775 Advocacy 310,831 - 310,831 Restoration 130,461 - 130,461 Enforcement 673,799 - 673,799 Special projects 43,370 - 43,370 Total program expenses 1,582,730 - 1,582,730 Supporting services: - - 1,582,730 - 1,582,730 Fundraising 47,745 - 47,745 - 47,745 - 47,745 - 47,745 - 170,374 - 170,374 - 1,753,104 - 1,753,104 - 1,753,104 - 1,753,104 - 1,753,104 - 1,753,104 - 1,753,104 - 1,753,104 - 1,753,104 - 1,753,104 - 1,753,104 - 1,753,104 - 1,753,104 - 1,753,104 - 1,753,104 - 1,753,104 - 1,753,104 -	Net assets released from restrictions (note 4)		675,392	<u> </u>	(675,392)	-
Education \$23,494 - 323,494 Sustainability \$100,775 - 100,775 Advocacy \$310,831 - 310,831 Restoration \$130,461 - 130,461 Enforcement \$673,799 - 673,799 Special projects 43,370 - 43,370 Total program expenses 1,582,730 - 1,582,730 Supporting services: - 122,629 - 122,629 Fundraising 47,745 - 47,745 Total supporting services 170,374 - 170,374 Total expenses (100,237) 109,579 9,342 Net Assets: 8 (100,237) 109,579 9,342 Net Assets: 8 1,150,167 199,409 1,349,576	Total revenue		1,652,867		109,579	1,762,446
Education \$23,494 - 323,494 Sustainability \$100,775 - 100,775 Advocacy \$310,831 - 310,831 Restoration \$130,461 - 130,461 Enforcement \$673,799 - 673,799 Special projects 43,370 - 43,370 Total program expenses 1,582,730 - 1,582,730 Supporting services: - 122,629 - 122,629 Fundraising 47,745 - 47,745 Total supporting services 170,374 - 170,374 Total expenses (100,237) 109,579 9,342 Net Assets: 8 (100,237) 109,579 9,342 Net Assets: 8 1,150,167 199,409 1,349,576	Program avnancas					
Sustainability 100,775 - 100,775 Advocacy 310,831 - 310,831 Restoration 130,461 - 130,461 Enforcement 673,799 - 673,799 Special projects 43,370 - 43,370 Total program expenses 1,582,730 - 1,582,730 Supporting services: - 122,629 - 122,629 Fundraising 47,745 - 47,745 Total supporting services 170,374 - 170,374 Total expenses 1,753,104 - 1,753,104 Change in net assets (100,237) 109,579 9,342 Net Assets: 8 1,150,167 199,409 1,349,576	e .		323-494		_	323 494
Advocacy 310,831 - 310,831 Restoration 130,461 - 130,461 Enforcement 673,799 - 673,799 Special projects 43,370 - 43,370 Total program expenses 1,582,730 - 1,582,730 Supporting services: - 122,629 - 122,629 Fundraising 47,745 - 47,745 Total supporting services 170,374 - 170,374 Total expenses 1,753,104 - 1,753,104 Change in net assets (100,237) 109,579 9,342 Net Assets: Beginning of year 1,150,167 199,409 1,349,576					_	
Restoration 130,461 - 130,461 Enforcement 673,799 - 673,799 Special projects 43,370 - 43,370 Total program expenses 1,582,730 - 1,582,730 Supporting services: Management and general 122,629 - 122,629 Fundraising 47,745 - 47,745 Total supporting services 170,374 - 170,374 Total expenses 1,753,104 - 1,753,104 Change in net assets (100,237) 109,579 9,342 Net Assets: Beginning of year 1,150,167 199,409 1,349,576					_	
Enforcement 673,799 - 673,799 Special projects 43,370 - 43,370 Total program expenses 1,582,730 - 1,582,730 Supporting services: Management and general 122,629 - 122,629 Fundraising 47,745 - 47,745 Total supporting services 170,374 - 170,374 Total expenses 1,753,104 - 1,753,104 Change in net assets (100,237) 109,579 9,342 Net Assets: Beginning of year 1,150,167 199,409 1,349,576		0 -			_	
Special projects 43,370 - 43,370 Total program expenses 1,582,730 - 1,582,730 Supporting services: Management and general 122,629 - 122,629 Fundraising 47,745 - 47,745 Total supporting services 170,374 - 170,374 Total expenses 1,753,104 - 1,753,104 Change in net assets (100,237) 109,579 9,342 Net Assets: 8 1,150,167 199,409 1,349,576		1			_	
Supporting services: Management and general 122,629 - 122,629 Fundraising 47,745 - 47,745 Total supporting services 170,374 - 170,374 Total expenses 1,753,104 - 1,753,104 Change in net assets (100,237) 109,579 9,342 Net Assets: Beginning of year 1,150,167 199,409 1,349,576		V			-	
Management and general 122,629 - 122,629 Fundraising 47,745 - 47,745 Total supporting services 170,374 - 170,374 Total expenses 1,753,104 - 1,753,104 Change in net assets (100,237) 109,579 9,342 Net Assets: 8 1,150,167 199,409 1,349,576	Total program expenses	$)$ \subseteq	1,582,730		-	1,582,730
Management and general 122,629 - 122,629 Fundraising 47,745 - 47,745 Total supporting services 170,374 - 170,374 Total expenses 1,753,104 - 1,753,104 Change in net assets (100,237) 109,579 9,342 Net Assets: 8 1,150,167 199,409 1,349,576	Supporting services:					
Fundraising 47,745 - 47,745 Total supporting services 170,374 - 170,374 Total expenses 1,753,104 - 1,753,104 Change in net assets (100,237) 109,579 9,342 Net Assets: Beginning of year 1,150,167 199,409 1,349,576			122.629		_	122.629
Total expenses 1,753,104 - 1,753,104 Change in net assets (100,237) 109,579 9,342 Net Assets: Beginning of year 1,150,167 199,409 1,349,576					-	
Change in net assets (100,237) 109,579 9,342 Net Assets: 1,150,167 199,409 1,349,576	Total supporting services		170,374		_	170,374
Net Assets: Beginning of year 1,150,167 199,409 1,349,576	Total expenses		1,753,104			1,753,104
Beginning of year 1,150,167 199,409 1,349,576	Change in net assets		(100,237)		109,579	9,342
	Net Assets:					
End of year \$ 1,049,930 \$ 308,988 \$ 1,358,918	Beginning of year		1,150,167		199,409	1,349,576
	End of year	\$	1,049,930	\$	308,988	\$ 1,358,918

Orange County Coastkeeper Statement of Functional Expenses For the Year Ended December 31, 2018

	Program Services											
Expense category	Е	ducation	Sus	tainability	A	Advocacy	R	estoration	En	forcement	Special Projects	tal Program Expenses
Salaries and wages	\$	214,021	\$	95,848	\$	248,993	\$	51,559	\$	252,105	\$ 55,206	\$ 917,732
Payroll taxes		21,695		7,243		17,041		4,624		18,298	3,602	72,503
Employee benefits		15,296		8,214		16,296		5,163		9,897	4,022	58,888
Workers compensation		1,690		1,364		2,191		1,145		1,583	 584	 8,557
Total salaries and benefits		252,702		112,669		284,521		62,491		281,883	63,414	 1,057,680
Automobile mileage		5,416		3,279		15,671		420		2,078	1,597	28,461
Consultants		13,821		7,369		82,375		42,611		1,041,324	138	1,187,638
In-kind		-		2,199		-		-		-	-	2,199
Insurance		3,672		800		-		1,071		-	-	5,543
Other		1,266		459		641		201		1,407	278	4,252
Postage		171		211		20		59		206	292	959
Printing		883		6,326		419		95		1,492	24	9,239
Rent		19,728		-		14,783		12,923		19,843	850	68,127
Supplies and equipment		36,713		4,584		12,264		6,090		15,094	14,199	88,944
Travel		14,448		-		2,809		(270		3,603	-	21,130
Utilities		3,799		57		1,526		267	_	582	195	6,426
Total other expenses		99,917		25,284		130,508		64,007		1,085,629	17,573	 1,422,918
Total program services	\$	352,619	\$	137,953	\$	415,029	\$	126,498	\$	1,367,512	\$ 80,987	\$ 2,480,598

	Su			
	Management		Total	
	and	Fund -	Supporting	Total
Expense category	General	Raising	Services	Expenses
Salaries and wages	\$ 58,709	\$ 34,205	\$ 92,914	\$ 1,010,646
Payroll taxes	4,277	2,927	7,204	79,707
Employee benefits	7,666	7,666	15,332	74,220
Workers compensation	3,611	242	3,853	12,410
Total salaries and benefits	74,263	45,040	119,303	1,176,983
Accounting and auditing	6,000	-	6,000	6,000
Automobile mileage	424	109	533	28,994
Consultants	-	6,666	6,666	1,194,304
In-kind	-	-	-	2,199
Insurance	6,744	-	6,744	12,287
Other	1,408	96	1,504	5,756
Postage	100	75	175	1,134
Printing	40	-	40	9,279
Rent	23,710	6,187	29,897	98,024
Supplies and equipment	1,921	4,819	6,740	95,684
Travel	-	-	-	21,130
Utilities	276	349	625	21,755
Total other expenses	40,623	18,301	58,924	1,502,972
Depreciation	28,217		28,217	28,217
Total supporting services	\$ 143,103	\$ 63,341	\$ 206,444	\$ 2,687,042

Orange County Coastkeeper Statement of Functional Expenses (Continued) For the Year Ended December 31, 2017

	Program Services												
Expense category	E	ducation	Sus	tainability	A	Advocacy	Re	estoration	En	forcement	Special Projects		tal Program Expenses
Salaries and wages	\$	192,715	\$	61,538	\$	191,096	\$	58,738	\$	208,038	\$ 31,694	\$	743,819
Payroll taxes		17,151		3,908		16,558		3,873		10,563	613		52,666
Employee benefits		13,460		3,079		12,740		3,418		9,375	-		42,072
Workers compensation		1,546		4,403		2,619		1,279		1,130	115		11,092
Total salaries and benefits		224,872		72,928		223,013		67,308		229,106	32,422		849,649
Automobile mileage		6,721		1,222		9,235		590		2,770	1,201		21,739
Consultants		7,705		15,200		44,561		42,201		401,987	138		511,792
In-kind		-		435		-		-		-	-		435
Insurance		-		1,065		650		1,588		2,792	-		6,095
Other		1,083		302		587		196		1,531	140		3,839
Postage		190		206		17		31		252	10		706
Printing		1,343		373		1,427		247		1,647	-		5,037
Rent		20,175		-		13,762		12,123		16,896	-		62,956
Supplies and equipment		26,056		8,793		6,691		5,687		14,291	9,419		70,937
Travel		31,479		-		9,083		170		1,644	-		42,376
Utilities		3,870		251		1,805		320		883	40		7,169
Total other expenses		98,622		27,847		87,818		63,153		444,693	10,948		733,081
Total program services	\$	323,494	\$	100,775	\$	310,831	\$	130,461	\$	673,799	\$ 43,370	\$	1,582,730

	Su			
	Management		Total	
	and	Fund -	Supporting	Total
Expense category	General	Raising	Services	Expenses
Salaries and wages	\$ 33,681	\$ 27,394	\$ 61,075	\$ 804,894
Payroll taxes	2,659	3,500	6,159	58,825
Employee benefits	5,639	5,953	11,592	53,664
Workers compensation	5,737	334	6,071	17,163
Total salaries and benefits	47,716	37,181	84,897	934,546
Accounting and auditing	8,516	-	8,516	8,516
Automobile mileage	() -	44	44	21,783
Consultants	-	-	-	511,792
In-kind	-	-	-	435
Insurance	7,572	-	7,572	13,667
Other	864	465	1,329	5,168
Postage	386	38	424	1,130
Printing	176	-	176	5,213
Rent	25,097	5,428	30,525	93,481
Supplies and equipment	1,933	4,321	6,254	77,191
Travel	316	-	316	42,376
Utilities	354	268	622	42,998
Total other expenses	45,214	10,564	55,778	830,919
Depreciation	29,699		29,699	29,699
Total supporting services	\$ 122,629	\$ 47,745	\$ 170,374	\$ 1,753,104

Statements of Cash Flows For the Years Ended December 31, 2018 and 2017

		2018	2017
CASH FLOWS FROM OPERATING ACTIVITIES:			
Change in net assets	\$	831,799	\$ 9,342
Adjustments to reconcile change in net assets to net cash provided by			
operating activities:			
Depreciation		28,217	29,699
Changes in assets and liabilities:			
(Increase)Decrease in assets:			
Accounts receivables – other		28,467	(27,882)
Contributions receivable		6,000	(5,500)
Grants receivable		(77,719)	27,835
Contracts receivable		73,138	82,149
Increase(Decrease) in liabilities:			
Accounts and other payables	$\setminus \bigcirc)$	406,061	(17,986)
Accrued vacation payable	<u> </u>	9,073	 (2,662)
Total adjustments		473,237	 85,653
Net cash provided by operating activities	<i></i>	1,305,036	94,995
CASH FLOWS FROM INVESTING ACTIVITIES:			
Acquisition of property and equipment		(28,406)	(5,800)
Net cash (used in) investing activities		(28,406)	(5,800)
Net increase in cash and cash equivalents		1,276,630	89,195
CASH AND CASH EQUIVALENTS:			
Beginning of year		908,369	819,174
End of year	\$	2,184,999	\$ 908,369

Orange County Coastkeeper Notes to the Financial Statements For the Years Ended December 31, 2018 and 2017

Note 1 – Reporting Entity and Summary of Significant Accounting Policies

Organization and Operations of the Reporting Entity

Orange County Coastkeeper (Organization) is a California nonprofit public benefit organization dedicated to the protection and preservation of marine habitats and watersheds of Orange County, the Inland Empire, Coachella Valley and surrounding areas through programs of education, advocacy, research, restoration, and enforcement. Affiliated with the national Waterkeeper Alliance consisting of over 300 Keeper organizations worldwide, the Organization maintains a full-time staff of skilled dedicated, including educators, marine biologists, and attorneys. The Organization maintains two separately licensed programs, the Inland Empire Waterkeeper and Coachella Waterkeeper. Inland Empire Waterkeeper maintains an office and staff in Riverside. Coachella Waterkeeper was established in December 2018.

The Organization has five established continual departments that comprise its overall programs are as follows:

Education – To raise regional awareness about watersheds and marine issues, the Organization interacts with thousands of students and citizens at schools and public outreach events. Currently, in more than 20 schools, the Organization promotes stewardship and environmental careers through its WHALES Program, which provides in-class and field experience to junior high school and high school students each year.

Sustainability – Coastkeeper produces numerous programs that are intended to both educating the public and changing public behavior. Coastkeeper Garden is a 2 ½ acre demonstration garden to teach visitors how to landscape with drought tolerant plants, as well as, eliminating urban runoff. Coastkeeper's Smartscape Program reaches out to communities to train how to transition and manage from grass to drought tolerant landscapes. Coastkeeper is involved on a statewide basis in the evolution of drinking water in California. Water sustainability involves reuse and recycling.

Advocacy – Urging regulatory agencies and commissions as well as state, county, and local governments, the Organization partners on projects and advocates for stricter storm water and urban runoff regulations, and enhanced coastal protection. The Organization also advocates for collaborative solutions to the drinking water supply for Southern California.

Restoration – The Organization has spent the last eight-years successfully restoring acres of kelp forests along the Orange County Coastline. Currently, the Organization is conducting an eelgrass restoration project in Upper Newport Bay. Also, the Organization is participating in an oyster aqua-culture project in Los Alamitos Harbor, as well as, monitoring green abalone near the coastline shore waters.

Enforcement – The Organization monitors, on land and on water, any pollution that occurs during rain events or through any other activity throughout the region. These include polluted runoff from construction sites, scrap yards, and any other industrial site. When polluted discharges are consistently out of compliance with state and federal water laws, the Organization initiates federal litigation against violators.

In addition to the five pillar programs, the Organization initiates and conducts Special Programs.

Coastkeeper Garden – Located at Rancho Santiago Canyon College, the Organization has a 20-year lease on 2.5 acres of land at a nominal rate where they are constructing a demonstration garden for public education. The focus of the garden is to illustrate water conservation landscaping, the elimination of urban runoff, and many other lessons to both homeowners and prospective homeowners, as there are approved plans for thousands of new homes in the immediate area. The Garden will serve as a public venue as well as for classes at the college.

Notes to the Financial Statements (Continued) For the Years Ended December 31, 2018 and 2017

Note 1 – Reporting Entity and Summary of Significant Accounting Policies (Continued)

Basis of Accounting

The accompanying financial statements are prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. Under the accrual basis of accounting, revenue is recognized when earned and expenses are recorded as the liability when incurred.

Basis of Presentation

The financial statements of the Organization have been prepared on the accrual basis of accounting. Financial statement presentation follows the guidance of the Financial Accounting Standards Board ("FASB") in its Accounting Standards Codification ("ASC") Topic 958, *Presentation of Financial Statements of Not-For-Profit Organizations* as updated in August 2016. Under this pronouncement, the Organization is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions, and net assets with donor restrictions. The significant accounting policies with respect to these two classes of net assets are described below:

Net Assets Without Donor Restrictions – Utilized to record fees and other forms of unrestricted revenue and expenses related to the general operations of the Organization which are not subject to donor-imposed restrictions (donors include other types of contributions, including makers of certain grants).

Net Assets With Donor Restrictions – Utilized to account for donor-imposed restrictions (donors include other types of contributions, including makers of certain grants).

Schedules of Functional Expenses

The costs of providing the Organization's programs and administration have been summarized on a functional basis in the Statements of Functional Expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported changes in Organization net assets during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

For the purpose of reporting cash flows, the Organization considers all highly liquid debt instruments, including money market funds, purchased with original maturities of three months or less to be cash equivalents. The carrying amount of cash and cash equivalents approximates fair value due to the short-term nature of these financial instruments.

Property and Equipment

Property and equipment are recorded at cost if purchased or at fair market value at date of donation. Depreciation is provided using the straight-line method of depreciation over the estimated useful lives of the assets, ranging from three to seven years and the Coastkeeper Garden for 20 years. Property and equipment are capitalized if the cost or donated fair market value of an asset is greater than, or equal to \$5,000.

Notes to the Financial Statements (Continued) For the Years Ended December 31, 2018 and 2017

Note 1 – Reporting Entity and Summary of Significant Accounting Policies (Continued)

Vacation Payable

The Coastkeeper provides vacation benefits to all regular full-time employees. Employees may accumulate unused vacation of up to 1.5 times their current annual vacation entitlement. Once an employee has earned his or her full vacation credit for the year, the employee will not become eligible for any additional time in the subsequent year until some of the unused vacation time has been used. If the maximum accrual is reached, no further vacation accrual will take place until it drops below the maximum accrual.

	Vacation	Vacation	Maximum
Length of Employment	Accrual Per Month	Accrual Per Year	Annual Cap
0 - 1 year	0	0	N/A
1 - 2 years	0.5 days	6 days	9 days
3 - 4 years	1 day	12 days	18 days
5 - 9 years	1.5 days	18 days	27 days
10 + years	2.0 days	24 days	36 days

Long-Lived Assets

The Organization accounts for impairment and disposition of long-lived assets. Impairment losses are recognized for long-lived assets used in operations when indicators of impairment are present and the undiscounted future cash flows are not sufficient to recover the assets' carrying amount. There was no impairment of the value of such assets for the years ended December 31, 2018 and 2017, respectively.

Grants and Contracts Revenue Recognition

Grants and contracts are paid on a reimbursement basis, up to the maximum amounts allowed under the terms of the grant or contract. Periodic audits may be performed by the grantors, and certain costs may be questioned as not being reimbursable expenditures under the terms of the contracts. Such audits could lead to reimbursement to the grantors. The Organization's management believes disallowances, if any, will be immaterial.

Functional Expenses

Expenses that can be identified with a specific program or supporting service are charged directly to the related program or supporting service. Expenses that are associated with more than one program or supporting service are allocated based on an evaluation by management.

Income Taxes

As a publicly supported not-for-profit organization, the Organization is exempt from federal income taxes under Internal Revenue Code Section 501(c)(3) and the corresponding provisions of Section 23701d of the California Revenue and Taxation Code. The Organization is not subject to income tax except for taxes on the receipt of income, if any, which is unrelated to the Organization's tax-exempt purpose. The Organization is not a private-foundation and qualifies for the charitable deduction under 170(b)(1)(A)(vi) of the Internal Revenue Code.

The Organization has applied the provisions of ASC Subtopic 740-10, *Income Taxes–Overall*, which prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return, and provides guidance on recognition, classification, interest, and penalties, disclosure, and transition. Management of the Organization believes that no such uncertain tax positions exist as of December 31, 2018 and 2017, respectively.

Notes to the Financial Statements (Continued) For the Years Ended December 31, 2018 and 2017

Note 2 - Cash and Cash Equivalents

At December 31, 2018 and 2017, Cash and Cash Equivalents consist of the following:

	 2018	2017
Deposits with Financial Institutions	\$ 2,059,799	\$ 908,169
Certificate of Deposits	125,000	-
Petty Cash	 200	 200
Total Cash and Cash Equivalents	\$ 2,184,999	\$ 908,369

The Organization maintains cash balances at three financial institutions. Financial institutions are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. Cash and cash equivalent balances above \$250,000 are uninsured. There were \$1,328,458 and \$74,271 on deposit uninsured above the FDIC limit for years ended December 31, 2018 and 2017, respectively.

Note 3 – Property and Equipment

Summary of changes in property and equipment for the year ended December 31, 2018 was as follows:

	Balance January 1, 2018	*	Additions/ Transfers	Deletions/ Transfers	Dece	Balance ember 31, 2018
Depreciable assets:				 _		
Coastkeeper garden	\$ 526,605	\$	-	\$ -	\$	526,605
Coastkeeper Van	-		28,406	-		28,406
Boat and tractor	61,709			 -		61,709
Total depreciable assets	588,314		28,406	 		616,720
Accumulated depreciation	(177,476)		(28,217)	 -		(205,693)
Total property and equipment, net	\$ 410,838	\$	189	\$ -	\$	411,027

Summary of changes in property and equipment for the year ended December 31, 2017 was as follows:

	Balance January 1, 2017		Additions/ Transfers		Deletions/ Transfers		Balance December 31, 2017	
Depreciable assets:								
Coastkeeper garden	\$	526,605	\$	-	\$	-	\$	526,605
Boat and tractor		58,164		5,800		(2,255)		61,709
Total depreciable assets		584,769		5,800		(2,255)		588,314
Accumulated depreciation	-	(150,032)		(29,699)	-	2,255		(177,476)
Total property and equipment, net	\$	434,737	\$	(23,899)	\$		\$	410,838

Notes to the Financial Statements (Continued) For the Years Ended December 31, 2018 and 2017

Note 4 – Net Assets with Donor Restrictions

Temporarily restricted net assets are available for the following purposes:

	January 1, 2018		Additions		Released		December 31, 2018	
Education	\$	81,696	\$	391,320	\$	(408,778)	\$	64,238
Sustainability		50,241		42,000		(34,480)		57,761
Advocacy		76,681		147,750		(109,089)		115,342
Restoration		36,609		153,152		(125,443)		64,318
Special projects		63,761		46,000		(68,948)		40,813
Total	\$	308,988	\$	780,222	\$	(746,738)	\$	342,472
	Janu	ary 1, 2017		Additions	_ \	Released	Decem	ber 31, 2017
Education	\$	54,603	\$	307,946	\$	(280,853)	\$	81,696
Sustainability		27,329		52,000	V	(29,088)		50,241
Advocacy		42,641		130,000		(95,960)		76,681
Restoration		74,836		190,825		(229,052)		36,609
Special projects				104,200		(40,439)		63,761
Total	\$	199,409	\$	784,971	\$	(675,392)	\$	308,988

Net assets were released from donor restrictions by satisfying the purpose and/or time specifications by the donor's or grantor's requests.

Note 5 – Fundraising Events

Fundraising events for the year ended December 31, 2018 was comprised of the following:

Description	Toas	t The Coast
Fundraising events proceeds		126,406
Costs of dirfect benefits to attendees		(23,967)
Total fundraising events, net	\$	102,439

Fundraising events for the year ended December 31, 2017 were comprised of the following:

Description	Toas	Toast The Coast			
Fundraising events proceeds	\$	119,445			
Costs of dirfect benefits to attendees		(19,884)			
Total fundraising events, net	\$	99,561			

Notes to the Financial Statements (Continued) For the Years Ended December 31, 2018 and 2017

Note 6 – Operating Lease Agreements

The Organization leases its administrative offices in Costa Mesa, California, and an office in Riverside, California, (Inland Empire) under operating leases in the amount of \$6,672 and \$625 per month, respectively. The Costa Mesa lease contains annual escalation clauses and expires on December 31, 2020. The Inland Empire lease has become a month-to-month lease since May 1, 2016. Rental expense for all operating leases for the years ended December 31, 2018 and 2017 amounted to \$68,127 and \$62,956 respectively.

Minimum future rental payments under these non-cancelable operating leases are as follows:

Year	Costa Mesa Office		Inland Empire Office	Total Office Lease	
2019 2020	\$ 80,052 80,052	\$	7,500	\$ 87,552 80,052	
Total	\$ 160,104	\$	7,500	\$ 167,604	

Note 7 – Public Support

Volunteers from the community have donated significant amounts of their time in support of the Organization's programs. No amounts have been reflected in the financial statements for the contributed services since no objective basis is available to measure the value of such services.

Note 8 – Contingencies

Litigation

In the ordinary course of operations, the Organization is subject to claims and litigation from outside parties. After consultation with legal coursel, the Organization believes the ultimate outcome of such matters, if any, will not materially affect its financial condition.

Note 9 – Subsequent Events

Events occurring after December 31, 2018, have been evaluated for possible adjustment to the financial statements or disclosure as of April 30, 2019, which is the date the financial statements were available to be issued.